# CONSOLIDATED BALANCE SHEET 

Quarter 3/ 2009
As at Sep. 30th, 2009


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 2. Deferred income tax assets | 262 | V.21 | $2,528,298,740$ | $2,528,298,740$ |
| 3. Others | 268 |  |  | $1,000,000,000$ |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | $\mathbf{2 7 0}$ |  | $\mathbf{1 , 2 2 5 , 1 6 9 , 4 8 8 , 9 5 0}$ | $\mathbf{9 3 6 , 5 1 9 , 3 5 4 , 5 5 1}$ |


| CAPITAL SOURCE | Code | Note | Endinf Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES (300=310+330) | 300 |  | 754,699,805,726 | 507,602,621,004 |
| I. Short-term liabilities | 310 |  | 90,353,448,295 | 145,714,445,844 |
| 1. Short-term borrowing and debts | 311 | V. 15 |  | 65,292,976,943 |
| 2. Trade accounts payable | 312 |  | 35,472,250,103 | 26,251,758,074 |
| 3. Advances from customers | 313 |  | 42,156,460,341 | 27,727,753,629 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 9,397,624,948 | 19,075,281,771 |
| 5. Payable to employees | 315 |  | 290,663,507 | 157,766,350 |
| 6. Payable expenses | 316 | V. 17 |  |  |
| 9. Other short-term payables | 319 | V. 18 | 3,036,449,396 | 7,208,909,077 |
| II. Long-term liabilities | 330 |  | 664,346,357,431 | 361,888,175,160 |
| 1. Long-term accounts payables-Trade | 331 |  | 20,000,000,000 | 20,000,000,000 |
| 3. Other long-term payables | 333 |  | 169,257,616,000 | 241,888,175,160 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 459,975,107,200 | 100,000,000,000 |
| 5. Deferred income tax | 335 | V. 21 | 15,113,634,231 |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 448,994,437,176 | 426,856,733,547 |
| I. Capital sources and funds | 410 | V. 22 | 446,157,459,649 | 424,194,579,252 |
| 1. Paid-in capital | 411 |  | 154,000,000,000 | 154,000,000,000 |
| 2. Capital surplus | 412 |  | 201,376,625,200 | 201,376,625,200 |
| 4. Treasury stock | 414 |  | $(17,041,108,382)$ |  |
| 7. Investment and development fund | 417 |  | 18,477,728,497 | 18,477,728,497 |
| 8. Financial reserve fund | 418 |  | 4,495,183,501 | 4,495,183,501 |
| 10. Retained profit | 420 |  | 84,849,030,833 | 45,845,042,054 |
| II. Budget sources | 430 |  | 2,836,977,527 | 2,662,154,295 |
| 1. Bonus and welfare fund | 431 |  | 2,836,977,527 | 2,662,154,295 |
|  |  |  |  |  |
| C.MINORITIES INTEREST | 439 |  | 21,475,146,048 | 2,060,000,000 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 1,225,169,488,950 | 936,519,354,551 |

CONSOLIDATED INCOME STATEMENT
Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Current Year | Current Year | Current Year |
| 1 | 2 | 3 | 6 |  |  | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 78,621,472,768 | 63,416,217,507 | 231,919,369,908 | 142,098,749,078 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services (10=01-02) | 10 |  | 78,621,472,768 | 63,416,217,507 | 231,919,369,908 | 142,098,749,078 |
| 4. Cost of goods sold | 11 | VI. 27 | 46,096,996,249 | 44,670,434,478 | 167,357,035,249 | 71,746,952,349 |
| 5. Gross profit (20=10-11) | 20 |  | 32,524,476,519 | 18,745,783,029 | 64,562,334,659 | 70,351,796,729 |
| 6. Financial incomes | 21 | VI. 26 | 16,837,407,096 | 805,072,165 | 28,336,347,700 | 3,129,066,280 |
| 7. Financial expenses | 22 | VI. 28 | $(398,452,200)$ |  | $(1,694,780,443)$ |  |
| - Include: Interest expense | 23 |  |  |  | 738,546 |  |
| 8. Selling expenses | 24 |  | 1,279,271,902 | 357,178,173 | 3,119,155,052 | 621,162,375 |
| 9. General \& administrative expenses | 25 |  | 2,384,027,097 | 2,840,297,393 | 6,797,609,003 | 5,566,456,421 |
| 10. Net operating profit ( $30=20+(21-22)$ - (24+25) | 30 |  | 46,097,036,816 | 16,353,379,628 | 84,676,698,747 | 67,293,244,213 |
| 11. Other incomes | 31 |  | 1,334,069,060 | 1,094,998,384 | 3,106,826,160 | 1,095,140,079 |
| 12. Other expenses | 32 |  | 263,650,422 |  | 309,812,324 |  |
| 13. Other profit (40=31-32) | 40 |  | 1,070,418,638 | 1,094,998,384 | 2,797,013,836 | 1,095,140,079 |
| 14. Profit or loss in joint venture | 45 |  | 24,124,401 |  | 24,124,401 |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 47,191,579,855 | 17,448,378,012 | 87,497,836,984 | 68,388,384,292 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1,912,028,382 | 4,857,951,843 | 4,497,968,676 | 20,477,574,420 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 8,981,656,866 |  | 15,113,634,232 | $(1,403,348,819)$ |
| 18. Profit after tax (60=50-51-52) | 60 |  | 36,297,894,607 | 12,590,426,169 | 67,886,234,076 | 49,314,158,691 |
| 19. Profit after tax of minorities | 61 |  | 1,122,254,773 | 8,131 | 1,820,003,642 | 1,486,358,110 |
| 20. Profit after tax of the parent company's shareholders | 62 |  | 35,175,639,834 | 12,590,418,038 | 66,066,230,434 | 47,827,800,581 |
| 21. EPS (*) | 70 |  |  |  |  |  |

CONSOLIDATED CASH FLOW STATEMENT
Quarter 3/ 2009 (InDirect method)

|  |  |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 87,497,836,984 | 68,388,384,292 |
| 2. Adjustment in accounts: |  |  |  |  |
| Fixed assets depreciation | 02 |  | 1,752,808,684 | 1,426,860,856 |
| Provisions | 03 |  | (4,248,600,000) |  |
| Loss/gain from investments | 05 |  | (19,734,347,700) | $(3,129,066,280)$ |
| 3. Operating profit before the changes of current capital | 08 |  | 65,267,697,968 | 66,686,178,868 |
| Changes in accounts receivable | 9 |  | (33,920,826,900) | $(5,351,442,650)$ |
| Changes in inventories | 10 |  | (81,482,113,556) | (210,750,907,116) |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (48,991,131,777) | $(13,132,702,100)$ |
| Changes in prepaid expenses | 12 |  | (10,956,167,704) | $(2,148,240,907)$ |
| Paid corporate income tax | 14 |  | (18,910,105,929) | $(9,383,814,682)$ |
| Other receivables | 15 |  | 19,763,536,000 |  |
| Other payables | 16 |  | (19,457,141,293) | (3,354,325,666) |
| Net cash provided by (used in) operating activities | 20 |  | $(128,686,253,191)$ | $(177,435,254,253)$ |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (5,678,269,962) | (12,031,289,083) |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (7,993,000,000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 7,474,700,000 |  |
| 5. Cash paid for joining capital in other companies | 25 |  | (15,860,318,521) | (20,502,000,000) |
| 6. Withdrawal of capital in other companies | 26 |  | 2,500,900,000 | 11,000,000,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 19,734,347,700 | 3,129,066,280 |
| Net cash used in investing activities | 30 |  | 178,359,217 | (18,404,222,803) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity |  |  | 300,000,000,000 |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | (17,041,108,382) |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 179,967,473,565 | 110,418,266,391 |
| 4. Cash paid to principal debt | 34 |  | $(185,285,343,308)$ |  |
| 6. Dividend, profit paid for owners | 36 |  | (21,560,000,000) | $(9,240,000,000)$ |
| Net cash (used in) provided by financing activities | 40 |  | 256,081,021,875 | 101,178,266,391 |
| Net cash during the period | 50 |  | 127,573,127,901 | (94,661,210,665) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 14,975,181,982 | 109,614,251,557 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 142,548,309,883 | 14,953,040,892 |

